
RAPID CHANGE

IMMEDIATE ACTION

FOR THE IMPATIENT LEADER

PREFACE	vi
-------------------	----

SECTION I	CHANGE OVERVIEW	1
------------------	----------------------------------	----------

CHAPTER 1	Persistent and Deliberate Impatience	3
-----------	--	---

CHAPTER 2	Principles that Work	17
-----------	--------------------------------	----

CHAPTER 3	The Big Pile of Money	35
-----------	---------------------------------	----

CHAPTER 4	Touch Points—Rapid Coaching	47
-----------	---------------------------------------	----

SECTION II	PATH TO RAPID CHANGE	61
-------------------	---------------------------------------	-----------

CHAPTER 5	The Path	63
-----------	--------------------	----

CHAPTER 6	Getting Started	77
-----------	---------------------------	----

CHAPTER 7	Making it Work	103
-----------	--------------------------	-----

CHAPTER 8	Getting it to Stick	125
-----------	-------------------------------	-----

SECTION III	APPLICATION TOOLS AND TIPS	145
--------------------	---	------------

CHAPTER 9	Coaching for Rapid Change—A Starter Kit	147
-----------	---	-----

CHAPTER 10	Fine-tuning Your Sessions	163
------------	-------------------------------------	-----

CHAPTER 11	A Behavioral Vision—30 Days to 12 Months	173
------------	--	-----

CHAPTER 12	Now What?	183
------------	---------------------	-----
